amazon Amazon Small Business Academy

Webinar Series

Join us Mondays - 10am PST Visit: <u>https://www.amazon.com/smallbusinessacademy</u> to register

Amazon is hosting a series of webinars designed to share best practices and tools available for small businesses selling in Amazon stores. You'll find valuable insights in each whether you want to make sure you're ready for the holiday season, planning your strategies for 2020, or want to make most of your online sales presence.

Webinar schedule

11/18/2019 Create Your listing Best practices for creating an effective, compelling product listing.	11/25/2019 Product Discovery Make your products easy to find for your current and potential customers.	12/09/2019 Warehousing and Fulfillment Take advantage of Amazon's network of logistics and fulfillment options.
12/16/2019 A+ Content Engage with your customers and tell your brand story through A+ content.	01/06/2020 Advertising Grow your business through Amazon advertising.	01/13/2020 Amazon Live Hosting live videos showcasing your brand and products.
01/20/2020 Account Health Measure and implement improvements to your business on Amazon.	01/27/2020 Restricted Categories & Approval Get your products approved in the correct category for selling online.	02/03/2020 Brand Exclusive Benefits Exclusive features including metrics to measure your success and tools to tell your story.

These webinars feature a presentation that provides an overview of the topics, instructions on how to implement, and resources for digging deeper. Q&A sessions in each presentation are an invitation for discussion from small business owners, their employees, and mentors in the community.